

Message Text

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TO AMEMBASSY KUWAIT

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E.O. 11652: N/A

TAGS: IZ US BEXP BTRA

SUBJECT: VISIT OF ALLIS-CHALMERS CHAIRMAN SCOTT

REF: STATE 123457

KUWAIT POUCH BAGHDAD

1. ACCORDING TO GUS EDWARDS OF ALLIS-CHALMERS, COMPANY CHAIRMAN SCOTT NOW PLANNING 3-4 DAY VISIT TO BAGHDAD BEGINNING O/A AUGUST 2. SCOTT WILL BE ACCOMPANIED BY A-C VICE PRESIDENTS C.W. DIERCKS AND TOM DINEEN AND A-C AREA VICE-PRESIDENT WILLIAM P. BELL.

2. EDWARDS SAYS HE HAS BEEN WORKING CLOSELY WITH AMIN HASSAN OF IRAQI INTERESTS SECTION IN WASHINGTON ON PLANS FOR TRIP AND BELIEVES IRAQIS ARE ARRANGING MEETINGS FOR SCOTT AND PARTY IN BAGHDAD WITH APPROPRIATE GOI OFFICIALS. NEVERTHELESS, EDWARDS, APPARENTLY DRAWING FROM PAST EXPERIENCE, SOMEWHAT CONCERNED ABOUT IRAQI FOLLOW-THROUGH ON ARRANGEMENTS AND WOULD GREATLY APPRECIATE ANY ASSISTANCE USINT CAN OFFER TO ENSURE SUCCESS OF SCOTT VISIT.

3. FYI. ALLIS-CHALMERS EVIDENTLY PLANS ON GOING INTO IRAQI MARKET ON MAJOR SCALE, WITH A "LARGE PARTY" SCHEDULED TO ARRIVE BAGHDAD SOMETIME IN NOVEMBER AS FOLLOW-UP

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TO SCOTT MISSIONS. END FYI.

4. REQUEST USINT PROVIDE ALL APPROPRIATE ASSISTANCE TO
SCOTT AND PARTY. ALLIS-CHALMERS WOULD ALSO WELCOME ANY
COMMENTS OR SUGGESTIONS REGARDING TRIP SCHEDULE. INGERSOLL

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